COVID-19 — Analysis of the impacts on road freight transport

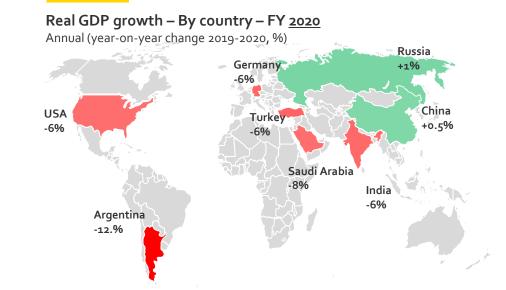
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COVID-19 IMPACTS MACRO-ECONOMIC INDICATORS

Overall, an estimated decline in GDP by -5.6% in 2020.

It will take at least 3 years to return to pre-crisis level.

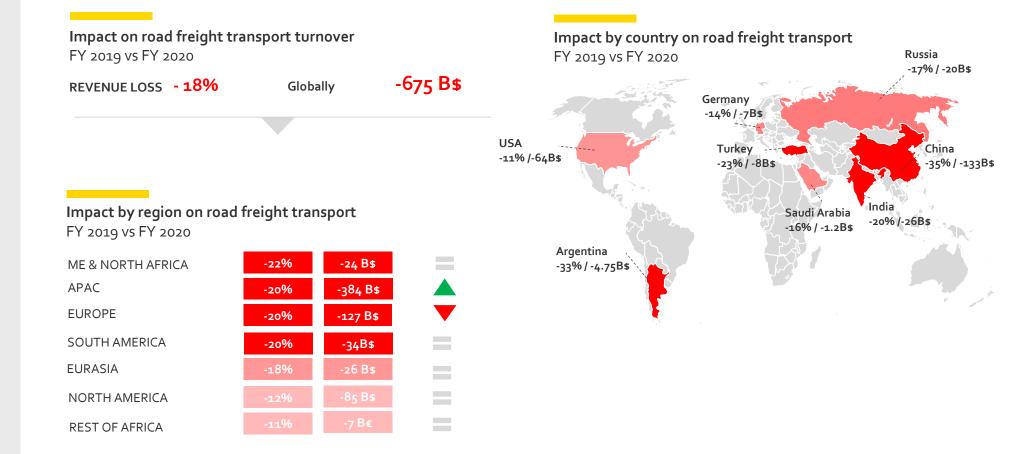
Real GDP growth – By region – FY 2020 Annual (year-on-year change 2019-2020, %)	
SOUTH AMERICA	-10%
EUROPE	-10%
ME & NORTH AFRICA	-8%
EURASIA	-7%
NORTH AMERICA	-6%
REST OF AFRICA	-4%
APAC	-2%



IMPACT OF COVID-19

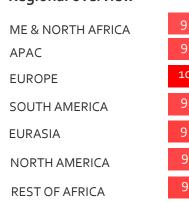
ON ROAD FREIGHT TRANSPORT TURNOVER

Disrupted supply chains and reduced demand has led to a dramatic situation in the road transport industry.



LEVEL OF BUSINESS DEFAULT IN THE ROAD FREIGHT TRANSPORT INDUSTRY

A situation which is being completely ignored by governments.



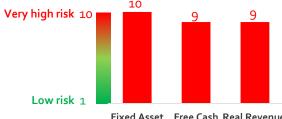






INSOLVENCY INDICATORS IN THE ROAD FREIGHT TRANSPORT INDUSTRY

Early insolvency indicators rating – Global overview - FY 2020



Fixed Asset Free Cash Real Revenue Turnover Flow forecast Growth Turning Point

analyse the level of insolvency risk within the freight transport industry (on a scale from 1 to 10):

Selection of three early insolvency financial indicators in order to

- Free Cash Flow Forecast
- Real Revenue
 Growth
- Fixed-Asset Turnover

Early insolvency indicators rating - Regional overview - FY 2020



Looming wave of bankruptcies

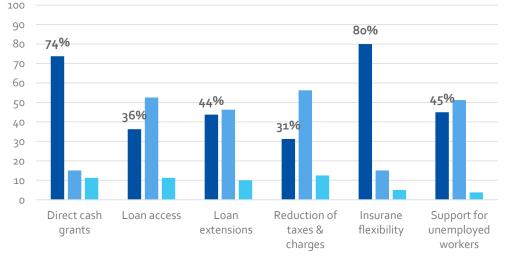
UNDERSTANDING GOVERNMENT FINANCIAL MEASURES TO SUPPORT THE ROAD FREIGHT TRANSPORT

Feedback from IRU members in 80 countries

6 key financial measures to support the road transport industry

- Direct cash grants
- Facilitate access to loans
- Facilitate extensions for loan repayments
- Reduction of taxes and charges
- Insurance flexibility
- Worker's unemployment support

Most transport operators, 80% of which are SMEs, did not benefit from support measures. Mapping government financial measures to support the freight transport industry (in %)

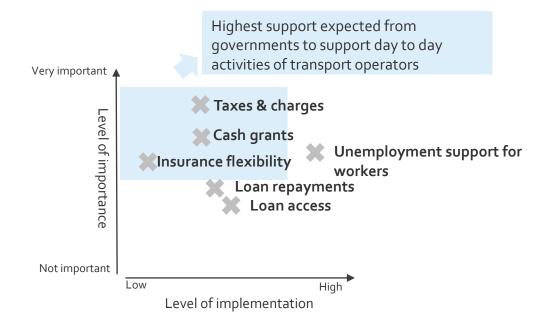


■ No government support to SME & TO ■ SME specific support ■ TO specific support

UNDERSTANDING GOVERNMENT FINANCIAL MEASURES TO SUPPORT THE ROAD FREIGHT TRANSPORT

Feedback from road transport operators

IRU's call for action sets out the most important measures for road transport industry is either not yet or insufficiently implemented at national level



95% of road tranport operators consider a reduction of taxes and charges to be essential

92% of road transport operators consider a reduction of insurance premiums for non-operational vehicles to be crucial

85% of road transport operators consider direct cash grants to be highly important

COVID-19 CALL FOR ACTION

GOVERNMENTS NEED TO ACT NOW

Road transport on the brink of collapse

- Governments ignore state of emergency in the road transport industry
- Looming wave of bankruptcies
- Airlines and railways received bailout

What road transport needs to survive

- Deploy targeted financial support measures
- Make use of the digital tools that already exist
- Coordination at global and cross-border level

What is at risk

- Mass insolvencies of road transport companies are inevitable
- Global recession will be more devastating and longer
- People and essential goods cannot be transported
- Economic development and recovery will come to a standstill



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