

Access to the cities

With Renault Electric Range, push the boundaries



ENVIRONMENTAL THREATS



CLIMATE
Global warming



HEALTH
Local air quality



ANNOUNCED RESTRICTIONS

 **FRANCE (06/17)**
ICE vehicle ban by 2040

 **GB (07/17)**
ICE vehicle ban by 2040

 **GERMANY (06/16)**
ICE vehicle sales stop
within next 15 years

 **NORWAY (06/16)**
ICE vehicle ban by 2025

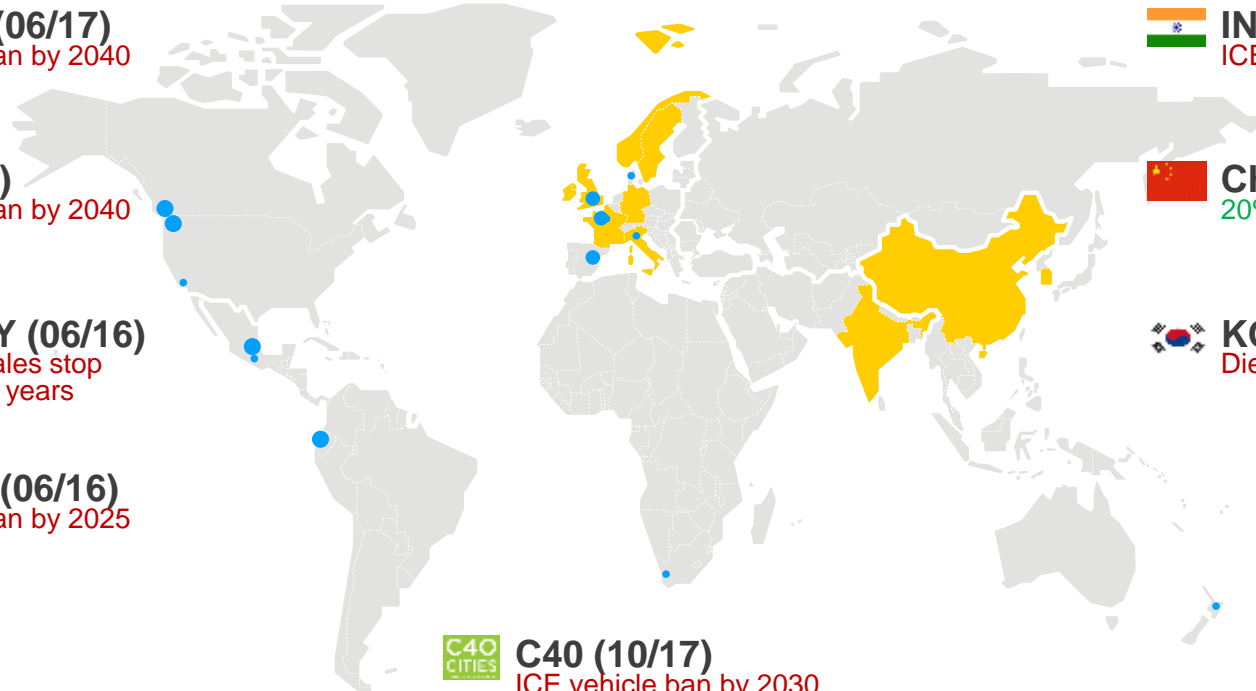
 **INDIA (06/17)**
ICE vehicle ban by 2030

 **CHINA (04/17)**
20% EV mix by 2025

 **KOREA (06/17)**
Diesel vehicle ban by 2030

 **C40 (10/17)**
ICE vehicle ban by 2030

● Major C40 cities



RENAULT ANSWER

A RANGE OF 5 EV



TECHNICAL EXCELLENCE

3 times Formula-E Champion



2014 - 2015
2015 - 2016
2016 - 2017



30,000
TRAINED PEOPLE



100%
TRAINED DEALERS



CUSTOMER SATISFACTION

- New ZOE: 400 km NEDC
- >90% customer recommendation
- 150 000 customers



EV LEADER IN EUROPE



25%



RENAULT IN ZE WORLD

A leading group in ZE
market

Top 10 global BEV makers

Global registrations, first quarter 2017

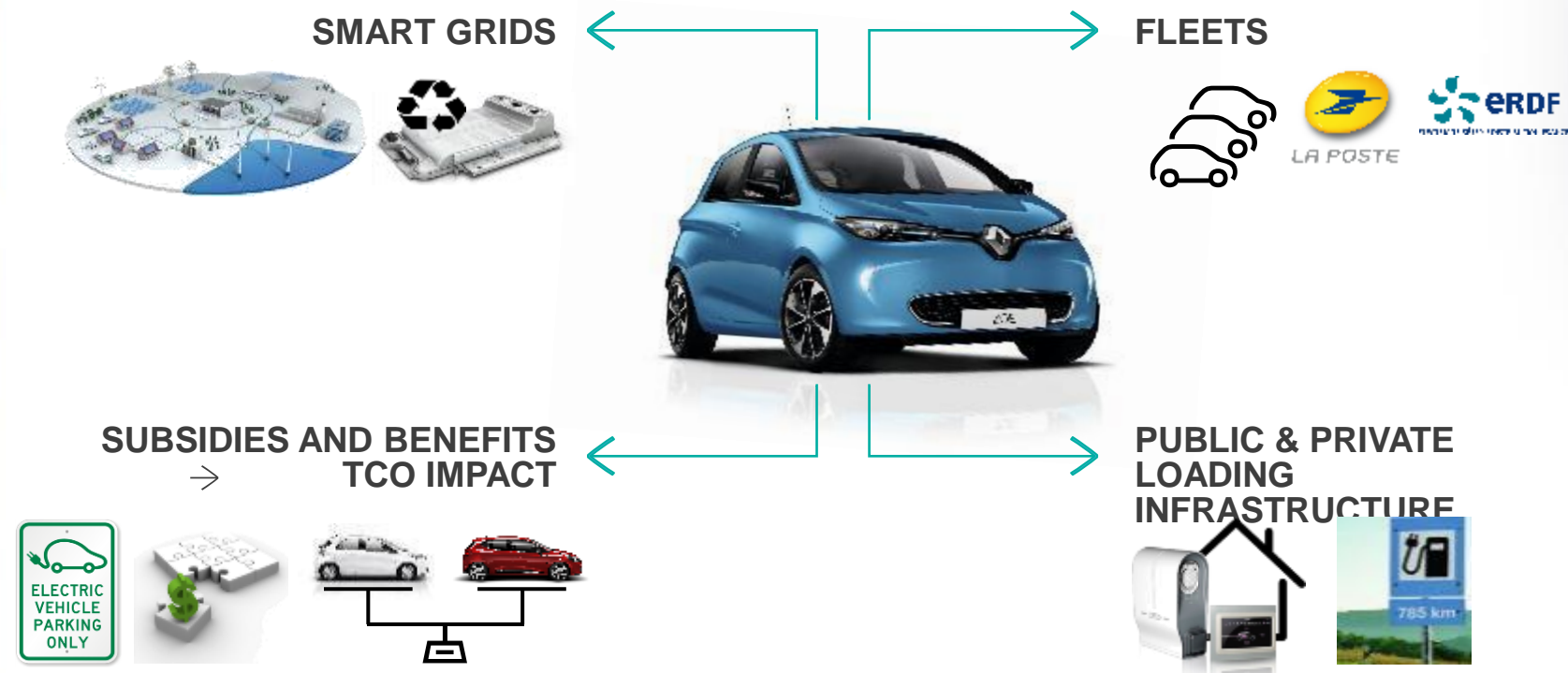
Rank	Maker	Jan-Mar
1	RENAULT-NISSAN	26,248
2	TESLA	20,142
3	BAIC	10,903
4	ZD	5,824
5	GEELY	1,903
6	JAC	1,627
7	HYUNDAI	2,569
8	ZOTYE	6,368
9	BMW	3,662
10	CHEVROLET	3,432

Data by JATO

Kangoo #1 Electric LCV in Europe



EV ECOSYSTEM



Renault Electric LCV Line up



TWIZY

75 kg payload
150 l load volume
60 km autonomy

ZOE

430 kg payload
Up to 1 m³
300 km autonomy

Kangoo

650 kg payload
200 km autonomy
3 to 6 m³
300 km with H₂ range
extender
by SymbioFuelCell

Master

1000 kg payload
8 to 22 m³
120 km autonomy

Renault KANGOO Z.E.
Electric LCV Pioneer



5 YEARS SUCCESS STORY

 ON PEUT ÊTRE PREMIER AVEC UN ZÉRO.
NOUVEAU RENAULT KANGOO ZÉRO ÉMISSION, ÉLU VAN OF THE YEAR 2012.



30 000 veh sold since 2012

KANGOO ZE CUSTOMER



- ➔ Regular logistics services (20%)
 - ➔ Territorial administration (15%)
 - ➔ Short Term Rental & carsharing (10%)
 - ➔ Electricity-related activities (10%)
 - ➔ Real estate (5%)
 - ➔ Social services, incl. Hospitals (5%)







 **Maubeuge**



Renault Master EV

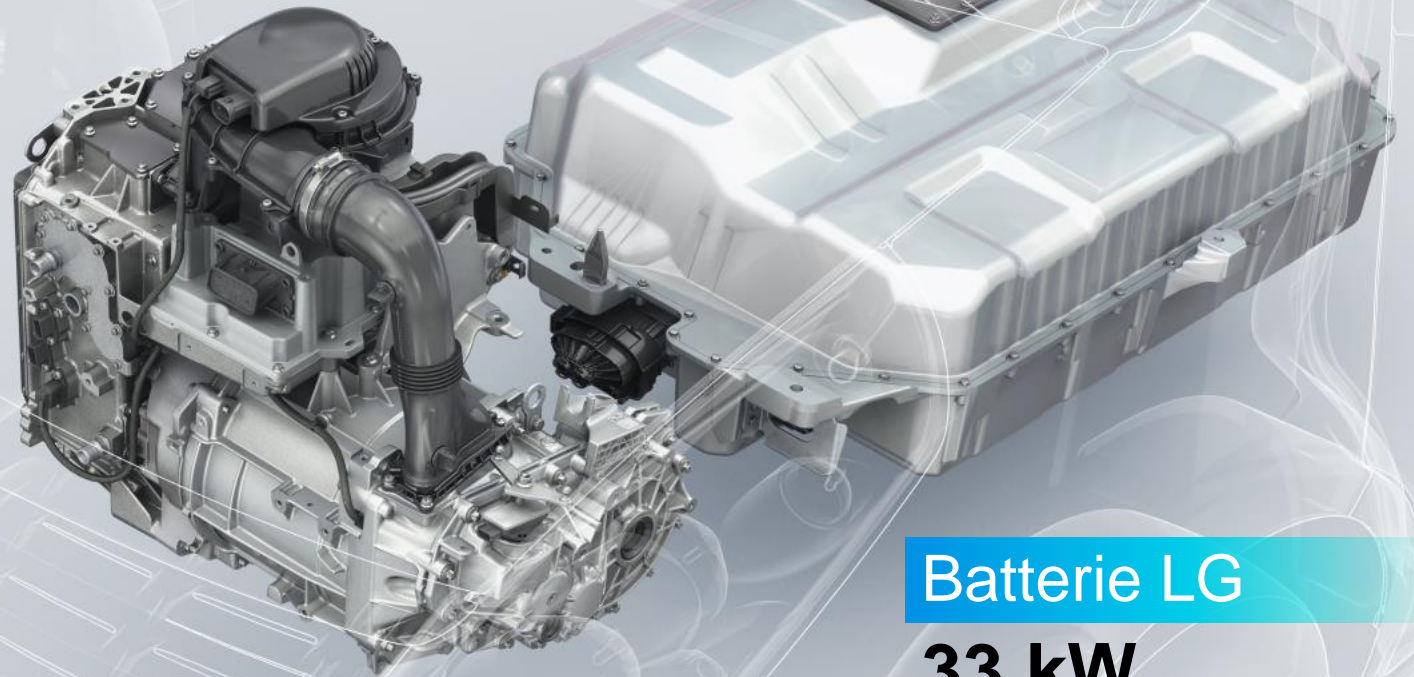
**Completing the range
with latest achievements**





R75

57 kW



Batterie LG

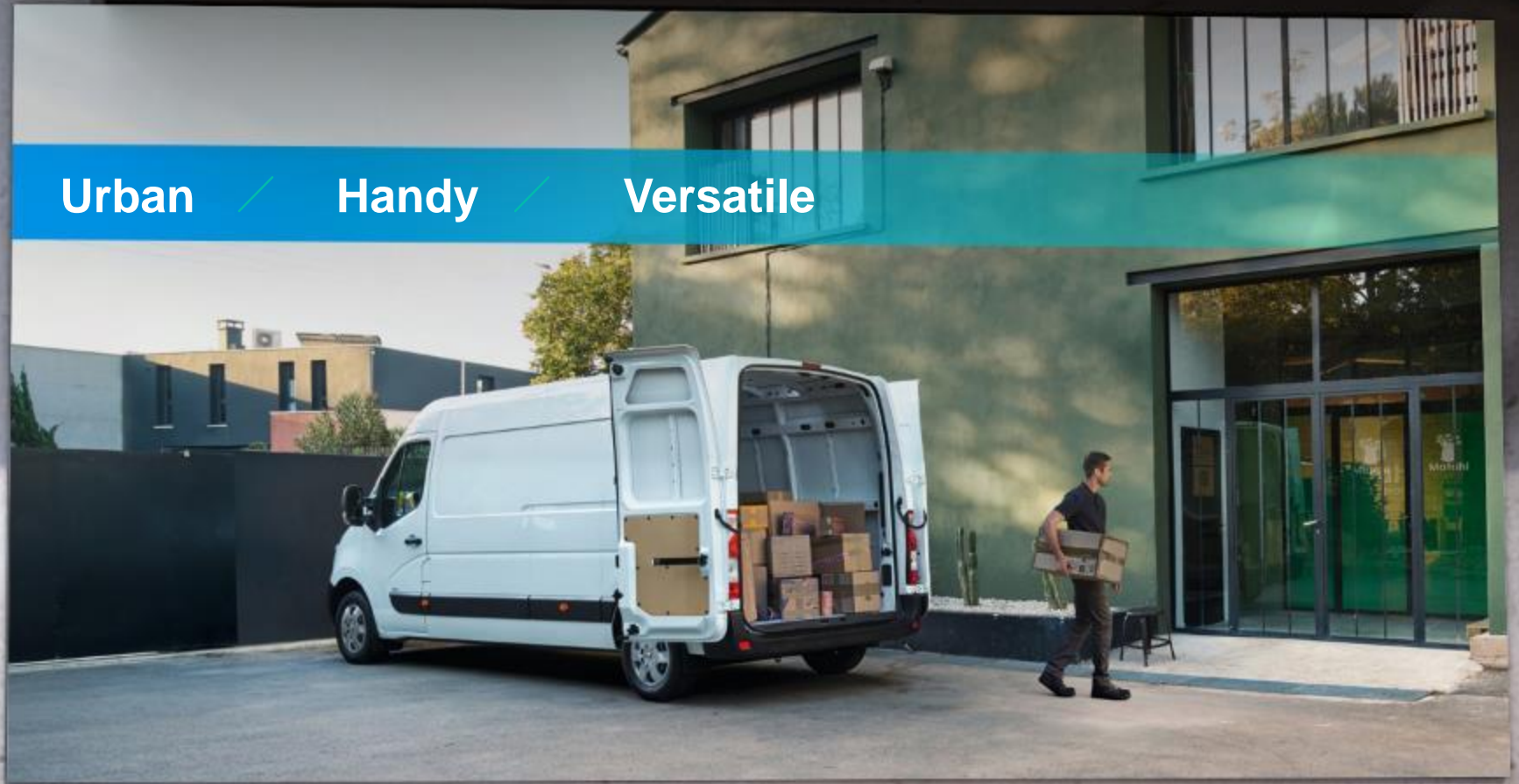
33 kW



Urban

Handy

Versatile





CUSTOMER

Last Mile Delivery
Corporate fleets
Local Authorities



2,3 kW
17h00



3,2 kW
12h00



7,4 kW & 22 kW
6h00



43 kW
6h00













Conclusion



- **Vision :** **Mobility for all**
 Building clean, affordable & safe cars for everyone
- **Asset :** **Experience with mass market and professional**
 customers
- **Background:** **Solid technical capabilities strongly focused on**
 EV technology **consistently deployed in engineering,**
 manufacturing, sales and
 after-sales
- **Outcome:** **Volume has allowed gaining experience and achieving**
 scale **effect for economic efficiency**

Mobility for all

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