



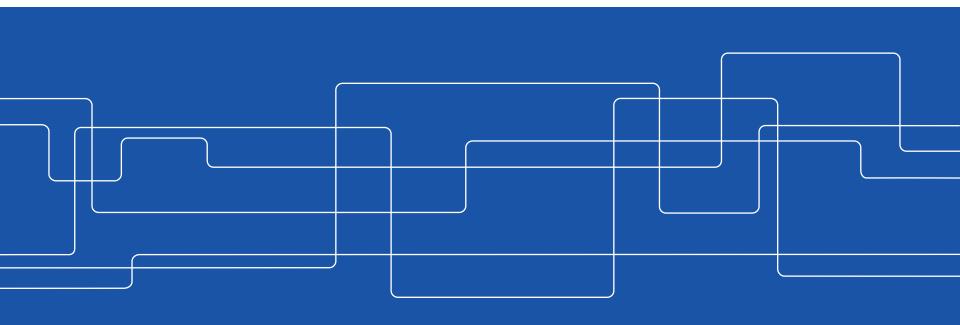
## Is congestion pricing fair?

Consumer and citizen perspectives on equity effects

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#### Two views of "fairness"

- "Consumer" and "citizen" perspectives complementary
  - "Homo economicus" vs. "homo politicus"
  - "Personal well-being" vs. "subjective social welfare"
- Consumer: travel costs, travel times, use of revenues...
  - Which socioeconomic groups win and lose from a reform
  - Traditional equity analysis
- Citizen: principles, procedures, allocation mechanisms
  - Is the underlying principle, rationality, motivation of a reform "fair" or "just"
  - These views may also differ across socioeconomic groups
  - Is congestion pricing an "elite" project? I.e. better aligned with an "elite's" view of what is "fair" or "just"?





#### **Data**

- Survey data from Stockholm, Gothenburg, Helsinki, Lyon
- Questions about travel patterns & attitudes
- Stockholm introduced congestion pricing 2006
- Gothenburg introduced congestion pricing 2013
- Helsinki: proposed zone-distance system never introduced
- Lyon: hypothetical area scheme





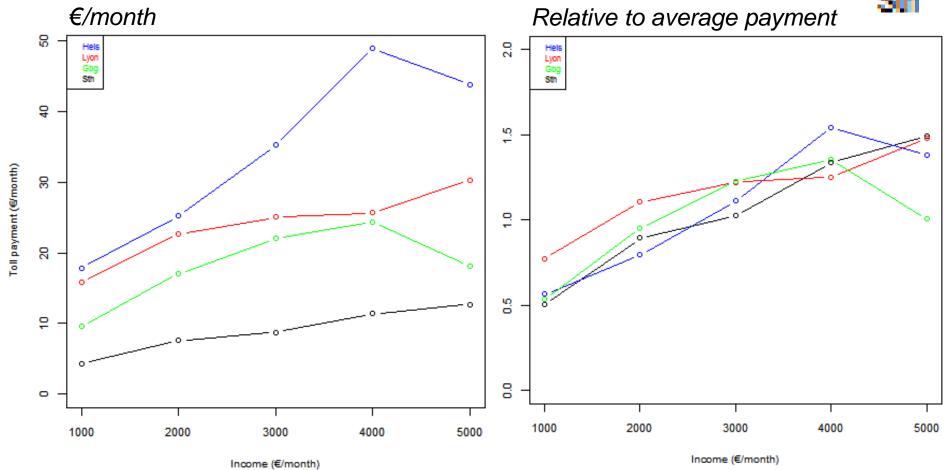
# **Consumer perspectives**





# Toll payments per income group: Rich pay more



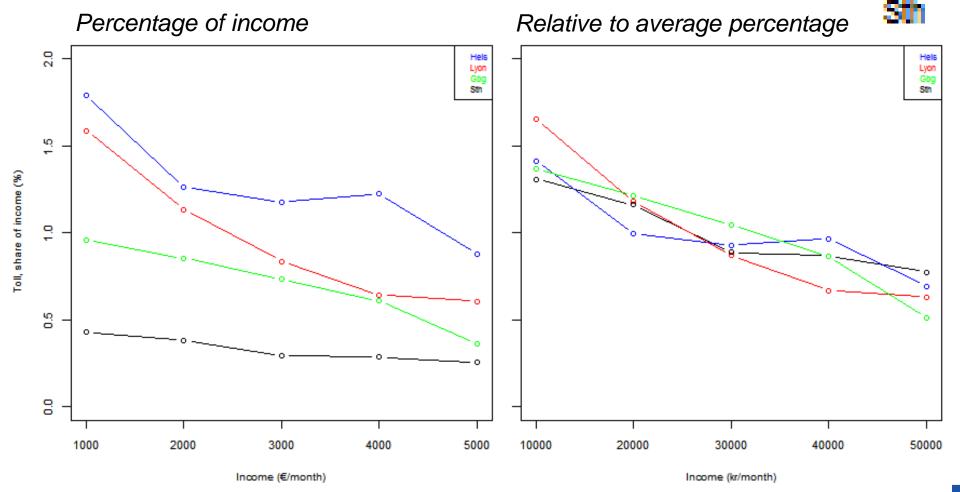






# Toll payments as share of income: Poor pay larger share of income









#### Fair?

- Rich pay more but poor pay larger share of their income
- Problematic if the purpose is to generate revenues
- OK if the purpose is to correct prices
  - Prices are usually the same for everyone, for efficiency reasons and to avoid paternalism
  - Increased economic equality usually achieved by taxation and welfare systems





### "Compound self-interest" measure

- Broaden the self-interest measure to include
  - Value of time savings
  - Number of car trips
  - Number of cars in household
- Combine these variables in one self-interest measure
- Construct relative weights from how the variables affect attitudes to congestion pricing





#### **Model estimation**

- "How would you vote in a referendum about congestion pricing?"
  - Answer 1-5: Most likely yes, Probably yes, No opinion, Probably no, Most likely no
- Estimate ordered logit model
  - regressing the answer i on the self-interest variables X

$$y = \beta X + \varepsilon$$

$$P_i = \frac{1}{1 + \exp(\mu_i - \beta X)} - \frac{1}{1 + \exp(\mu_{i-1} - \beta X)}$$

y measures "compound self-interest" (latent)





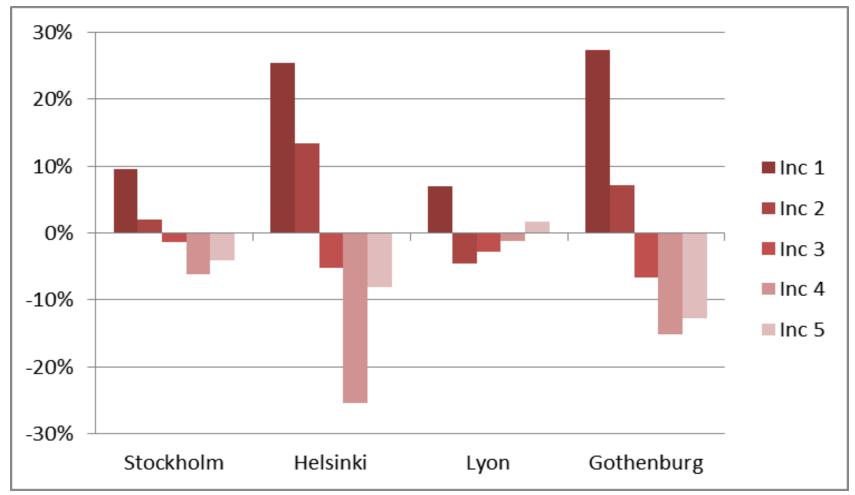
## **Estimation results**

	Parameter	T-stat
Tolls	-0.0011	-9.6
Tolls,add.inc.grp1	-0.0008	-3.6
No car	0.3062	5.0
Car trips	-0.4306	-15.1
Value of time, drivers	0.0189	12.6
Stockholm	0.9949	14.9
Helsinki	0.0214	0.3
Lyon	-0.1767	-2.4
Gothenburg2014	0.5572	8.0





## Compound self-interest by income group







## **Citizen perspectives**





#### Citizen perspectives

- Opinions about what is "fair" or "just" may vary across socioeconomic groups
- Is the concept of congestion pricing better aligned with high-income groups' views about what is "fair" or "socially desirable"?
- What is the "concept of congestion pricing"?
- Includes
  - Allocating a scarce resource according to willingness to pay
  - Similarity to taxes: transfer resources from individuals to the government
  - Environmental effects





## Views of fairness (positive number = agree)

		Sth	Hels	Lyo	Gbg
1	"Considerably more resources should be used to protect the natural environment."	1.4	1.3	2.1	1.3
2	"The government should prioritise to reduce the differences between the rich and the poor."	0.9	1.2	1.7	1.3
3	"Taxes in [country] are too high"	0.8	1.2	1.3	0.3
4	Pricing the ferry is fair	1.9	1.4	0.3	0.9
5	Queueing to the ferry is fair	1.5	2.1	-1.2	8.0
6	Public agency deciding space on the ferry is fair	0.1	-1.1	-1.6	-0.7
7	Giving out places on the ferry with a lottery is fair	-1.1	-1.3	-2.3	-2.2
8	"It is fair that airplane tickets cost more for departure during peak hours than during off-peak"	0.9	0.8	-0.4	0.3
9	"It is fair that airplane tickets to vacation destinations cost more when the weather in [country]is bad."	-1.0	-1.2	n/a	-1.4
10	"It would be fair if transit fares were lower in off-peak"	1.0	0.6	0.7	0.9

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# Correlation with income (positive = rich agree more)

		Sth	Hels	Lyo	Gbg
1	"Considerably more resources should be used to protect the natural environment."	-0.06	-0.10	-0.02	-0.04
2	"The government should prioritise to reduce the differences between the rich and the poor."	-0.19	-0.27	0.00	-0.17
3	"Taxes in [country] are too high"	0.06	-0.03	-0.01	0.02
4	Pricing the ferry is fair	0.00	0.01	0.01	0.02
5	Queueing to the ferry is fair	-0.08	-0.03	0.03	-0.05
6	Public agency deciding space on the ferry is fair	0.02	0.01	-0.02	0.01
7	Giving out places on the ferry with a lottery is fair	-0.05	-0.02	0.01	-0.02
8	"It is fair that airplane tickets cost more for departure during peak hours than during off-peak"	0.09	0.01	0.03	0.13
9	"It is fair that airplane tickets to vacation destinations cost more when the weather in [country]is bad."	0.09	0.02	n/a	0.11
10	"It would be fair if transit fares were lower in off-peak"	0.00	-0.06	0.02	-0.03



### "Citizen utility"

- Estimate model of correlation between attitudes to congestion pricing and attitudes to allocation mechanisms, pricing, taxation, environment (controlling for self-interest)
- The latent variable (the "citizen utility") measures how well aligned congestion pricing is with a respondent's socio-political ("citizen") attitudes





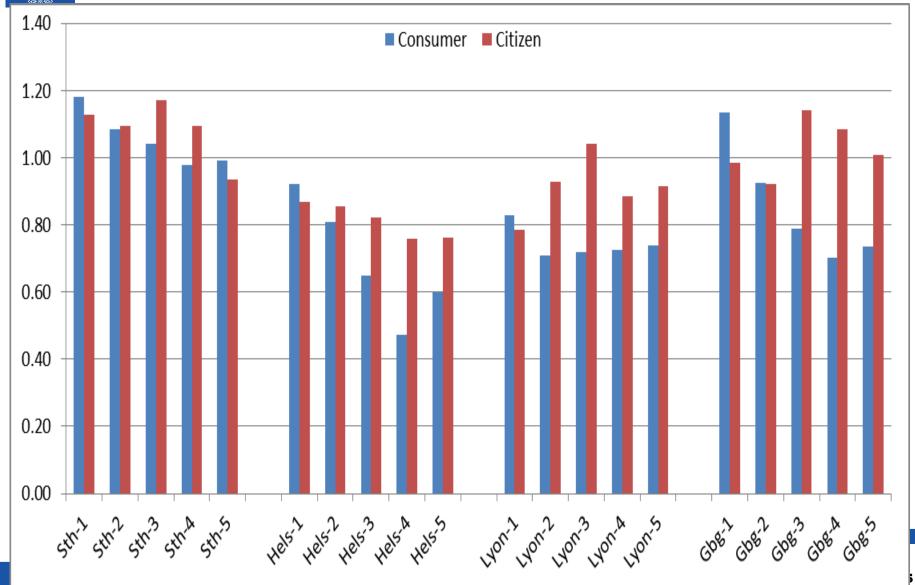
### **Estimation results**

	Parameter	T-stat
Tolls	-0.0010	-8.6
Tolls,add.inc.grp1	-0.0006	-2.6
No car	0.3298	5.1
Car trips	-0.3328	-11.0
Value of time, drivers	0.1825	9.1
Stockholm	1.0064	14.1
Helsinki	0.1555	2.0
Lyon	-0.0990	-1.3
Gothenburg2014	0.5616	7.2
Environment	0.2610	15.7
Taxes too high	-0.2524	-21.3
Pricing is fair	0.1172	10.2
Agency is fair	0.0504	5.1
<b>Equity is priority</b>	-0.0042	-0.3



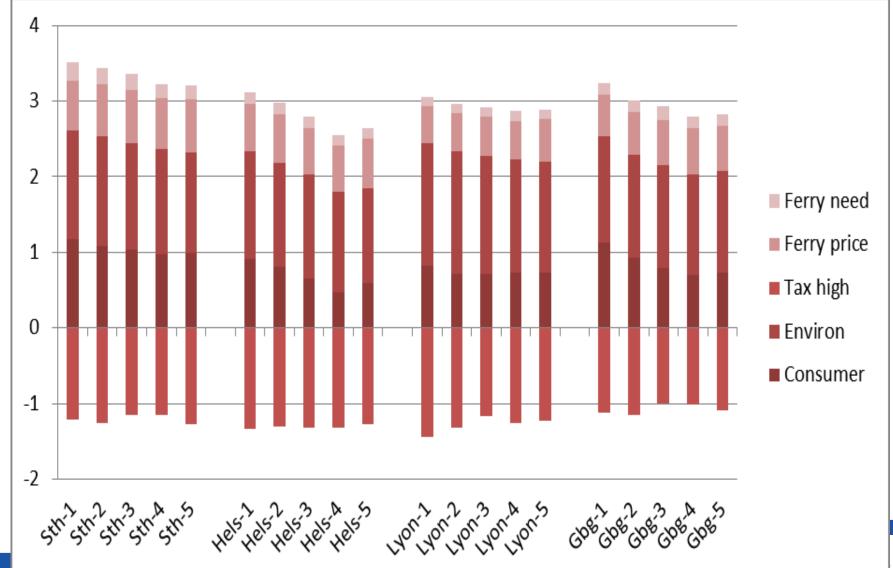


### Consumer and citizen utilities by income group





## Components of citizen utility





#### **Conclusions**

- No support that congestion pricing is "unfair" from citizen perspective
  - Small differences across income groups; middle income groups slightly "better off" than the richest and poorest
- The (perceived) purpose of congestion pricing affects attitudes – tax, environmental measure, allocation mechanism?
- Rich pay more than the poor but pay lower share of their income
- OK if price correction, but regressive tax source

